

HSI Grantsmanship in 2020 and Beyond:

Context, Projections and Strategies

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Overview and Purpose



- ✦ History as prelude: What's the Big Idea?
- ✦ Present Opportunities and Projections for the Near Future
- ✦ Strategies and Tactics for Success

Historical Context

- ✦ HEA of 1965: Foundational Principles
- ✦ 20 Years of Title V
- ✦ Political Strengths of HSI Funding
- ✦ Typical uses of Title III/Title V support

Present Opportunities and Projections for the Near Future

- ✦ Title V 2020, 2021
- ✦ NSF and Title III Part F
- ✦ 2022 and Beyond

Strategies and Tactics for Success

- ✦ Ingredients for success in proposal writing
- ✦ Rhetoric: Connecting to the Readers
- ✦ Institutional Trajectory and Positioning
- ✦ Making the Case with Data

✦ Next Steps and Q&A

